

**IPHA** | **3<sup>rd</sup> PARTY  
BILLING**



**Welcome to**

# IPHA Third-Party Billing Regional Forum

Thank you for your participation

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Program Manager  
Illinois Public Health Association



# Third-Party Billing Project Funded by Illinois Department of Public Health



IPHA has been awarded a contract by Illinois Department of Public Health (IDPH) to help local health departments (LHDs), community-based organizations (CBOs), and other healthcare providers build and enhance their capacity to bill Medicaid, Medicare, and private insurance for HIV and STI services.

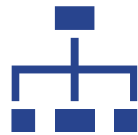


The goal of this project is to provide third-party billing capacity and infrastructure development.

# Third-Party Billing Project Funded by Illinois Department of Public Health



Other third-party billing capacity and infrastructure development resources that will be provided by this project:



IPHA will provide a compendium of trainings and educational resources covering all aspects of billing and revenue cycle management (RCM).

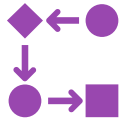


IPHA will publish a monthly billing digest that will provide current information and updates on a wide variety of billing issues



IPHA's [insurancebilling@IPHA.com](mailto:insurancebilling@IPHA.com) email address will be available to assist LHDs with billing questions or visit <https://ipha.com/programs-and-services/third-party-billing>

# IPHA's CBO Clinical Services Expansion Playbook



Provides a step-by-step summary of what CBOs must do to prepare for the implementation of the third-party billing.



Based on a series of one-on-one consulting sessions with Illinois-based CBOs.



Topics include provider credentialing, payer contracting, medical coding, fee schedules and more.



The Playbook can be downloaded at IPHA's third-party billing website.  
<https://ipha.com/programs-and-services/third-party-billing>

# Third-Party Billing Project Funded by Illinois Department of Public Health



One of the primary objectives of this project is to expand the use of Electronic Health Records (EHRs) by LHDs and CBOs. There will be funding available for the implementation of billing services and/or EHR services.

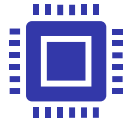


IPHA has again partnered with CDP and ezEMRx to provide billing and EHR services.

# Third-Party Billing Project Funded by Illinois Department of Public Health



Why CDP and ezEMRx?



More than 1/3 of all LHDs in Illinois are using ezEMRx for billing and/or EHR services.



IPHA's partnership with CDP & ezEMRx commenced in July 2015. As of February 28, 2025, the LHDs that have been using ezEMRx for billing services have received more than **\$43,630,145 in paid claims.**



It is very advantageous to have multiple LHDs using the same billing system and EHR.



## MAXIMIZE BILLING REVENUE

We also offer an integrated, comprehensive practice management system for billing services. Built-in features include household status, eligibility, sliding fees, floor pricing, and discounts.

With Revenue Cycle Management (RCM), you can benefit from increased patient revenue. This optional solution offers an automated processing engine for auto-adjudication and payment posting for claims submission, rebilling claims, working denials, processing remittances, detailed financial reporting, insurance credentialing, contracting services, and eligibility verification.



## INTEROPERABILITY

ezEMRx is an interoperability-based system that integrates healthcare standards and protocols. Integration is made possible using a custom HIE portal designed for clinical data exchanges. This HIE uses healthcare protocols such as Health Level 7 (HL7), Continuity of Care (CCD/CDA)/(C32), and direct messaging. It also performs data translations between dictionary formats such as LOINC, SNOMED-CT, RxNorm, ICD, and CPT using cross-maps.



## PERFORMANCE MEASURES

ezEMRx can generate a variety of reports based on performance measures identified by the Physician Consortium for Performance Improvement (AMA/Consortium), the Centers for Medicare & Medicaid Services (CMS), and the National Committee for Quality Assurance (NCQA) for chronic diseases.

<https://www.cdpehs.com/solutions-and-services/electronic-health-records>

# Case Study – County A

**Population: 64,109**

Went live date: 11/18/15

First Month Revenue

**\$15,684.07**



First Calendar Year  
Revenue (2016)

**\$341,714.79**



Revenue Since  
Implementation

**\$3,425,943.20**

# Case Study – County C

**Population: 34,602**

Went live date: 10/15/15

First Month Revenue  
**\$2,395.00**



First Calendar Year  
Revenue (2016)  
**\$174,592.71**



Revenue Since  
Implementation  
**\$3,818,022.69**

# Case Study – County D

**Population: 53,199**

Went live date: 3/23/16

First Month  
Revenue  
**\$7,270.63**



First Calendar Year  
Revenue (2017)  
**\$249,454.67**



2024 Revenue  
**\$736,854.80**

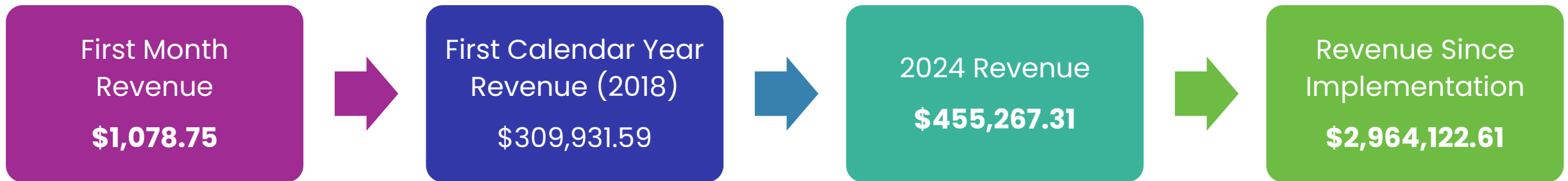


Revenue Since  
Implementation  
**\$2,499,032.31**

# Case Study – County H

**Population: 32,618**

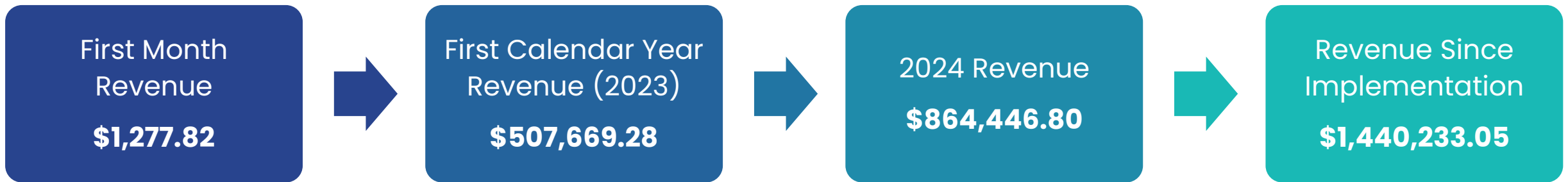
Went live date: 5/4/17



# Case Study – County I

**Population: 194,345**

Went live date: 10/15/22





TECHNOLOGY  
that makes a  
*difference*

Mike Peth, Director, Sales & Marketing – Siri Kumar, CTO – Devang Patel, Director, RCM Services

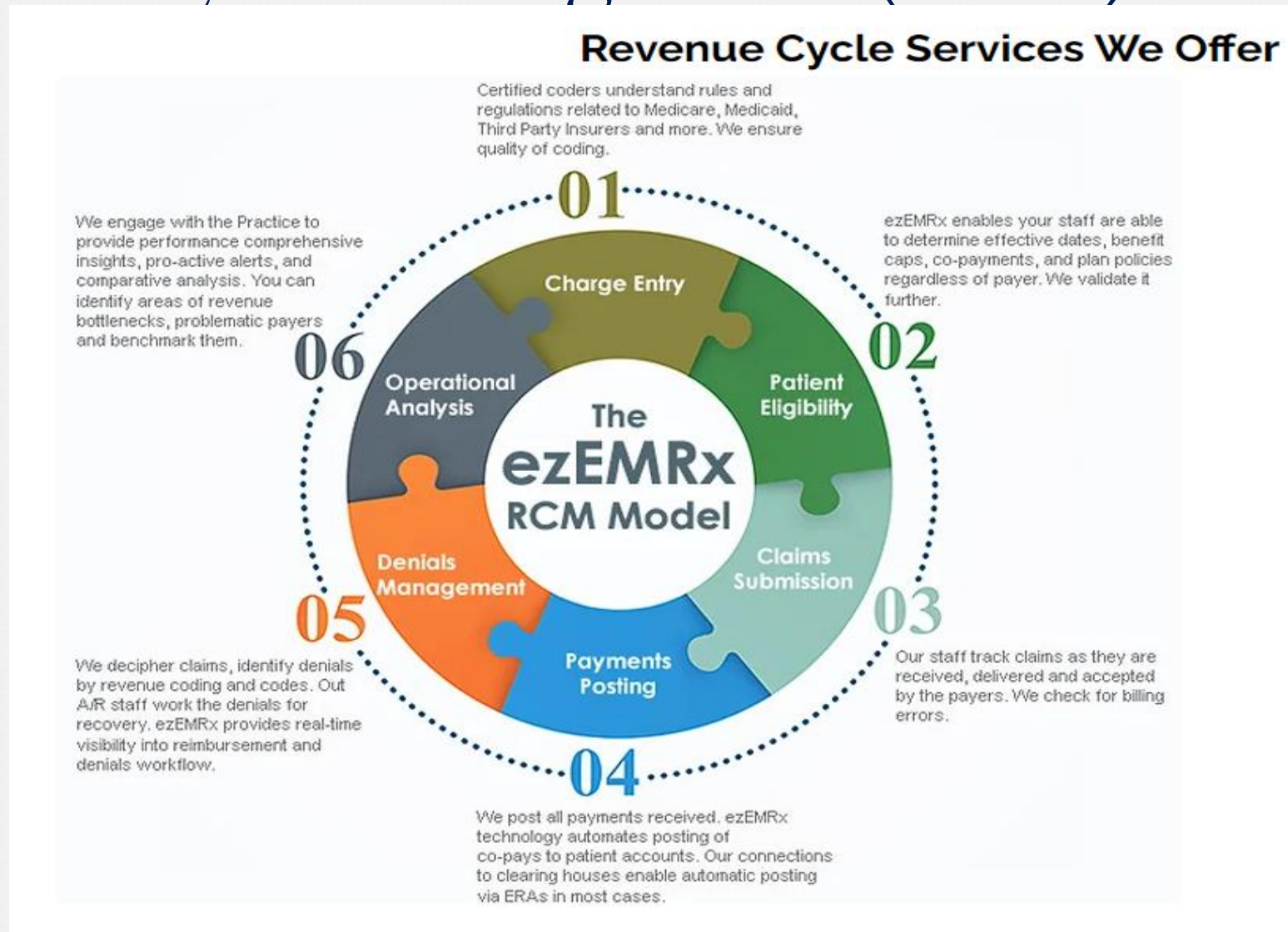
# Feature / Benefits of ezEMRx

- Realtime & Batch eligibility ... *Process first-pass claims efficiently.*
- iCare bi-directional interface ... *No more double entry into iCare and auto coding for vaccinations saving time and reducing errors.*
- Realtime financial dashboard ... *Ensure transparency with up-to-date collection data, empowering users to make informed financial decisions.*
- Appointment reminders ... *Minimize no-shows and cancellations, ensuring better attendance and smoother scheduling.*
- Streamlined forms and templates for services across Illinois health departments ... *Consistent – Efficient – Accurate – Compliant*

# New Features / Capabilities within ezEMRx

- Online Appointment Scheduler ... *Improves Patient Experience.*
- Telehealth ... *Secure Messaging for Enhanced Accessibility.*
- Patient Self Registration-Kiosks ... *Frees up staff to focus on more critical tasks, improving overall workflow.*
- ezEMRx integrates the eCR Now FHIR App as recommended by the CDC ... *Automatically generating and transmitting case reports to public health agencies targeting communicable diseases.*
- Enhanced Billing Rule Capabilities ... *Maximizes revenue by accurately capturing all billable services and reducing claim denials.*

# Revenue Cycle Management (RCM) services



# Additional Features of RCM services

- Collaboration with payers when mass denials occur due to system issues at the payers' end
- Credentialing services
- Monthly reporting
- Dedicated account managers
- Medical coding compliance
- Claims management

# CDP's Current Illinois Clients

Adams	EMR / PM	Grundy	EMR / RCM	Morgan	EMR / RCM
Adams	Environmental	Grundy	Environmental	Moultrie	EMR / RCM
Arlington Heights	Environmental	Iroquois	EMR / RCM	Palatine	Environmental
Arlington Heights	EMR	Iroquois	Environmental	Peoria	Environmental
Boone	EMR / RCM	Jackson	EMR / RCM	Peoria	EMR / RCM
Brown County	Environmental	Jo Daviess	Environmental	Perry	EMR / RCM
Central Illinois Friends	EMR / RCM	Kankakee	EMR / RCM	Pike	EMR / RCM
Christian	EMR / RCM	Knox	Environmental	Rainbow Café	EMR / RCM
Christian	Environmental	Knox	EMR / RCM	Sangamon	EMR / RCM
Clark	EMR / RCM	LaSalle	EMR / RCM	Sangamon	Environmental
Cole	EMR / RCM	Lawrence	Environmental	Schuyler	EMR / RCM
Cook	Environmental	Lee	Environmental	Schuyler	Environmental
Cumberland	EMR / RCM	Lee	EMR / RCM	Scott	EMR / RCM
DeKalb	EMR / RCM	Logan	EMR / PM	Skokie, City of	Environmental
East Side Health District	EMR / RCM	Madison	Environmental	Southern 7	Environmental
Edgar	EMR / RCM	Madison	EMR / RCM	St Clair	EMR / RCM
Effingham	EMR / RCM	McDonough	EMR / RCM	St. Clair	Environmental
Egyptian	Environmental	McLean	EMR / RCM	Stephenson	EMR / RCM
Fulton	EMR / RCM	McLean	Environmental	Vermilion	Environmental
Greene	EMR / RCM	Menard	Environmental	Whiteside	Environmental
Greene/Scott	Environmental	Mercer	EMR / RCM	Winnebago	Environmental



To learn more or request a demonstration please contact

Mike Peth

[mike.peth@cdpehs.com](mailto:mike.peth@cdpehs.com)

o 800.888.6035

c 708.212.0984



## QUESTIONS?

To learn more please contact

Philip Talley

[ptalley@ipha.com](mailto:ptalley@ipha.com)

217-522-5687

**Thank you!**